

## Digitize Your Business process with RISE with SAP SUNFIX CPG-QuickStarter Package

### Challenges in Today's Consumer Industry

The consumer goods industry spans many traditional lines of business, delivering products to the retail sector in quantities suitable for end consumption. In fast moving trends, companies cannot let product sit on shelves due to time and money.

- Inefficient planning due to long batch run processes
- Supply Shock of component for short lead time priority orders
- Inability to promise accurate and reliable order dates
- Reliable delivery commitments to customer
- Real time contribution margin analysis, Lack of visibility into production processes, status, and performance in enterprise systems
- Poor contract management, resulting in negotiated savings leakages and compliance issue



### CPG-QuickStarter Package

- SAP S/4HANA Cloud consumer product Best Practices
- Cambodia regulatory & compliance extension
- Industry specific extension

CPG-QuickStarter will help organization meet the challenges face on a daily basis. Companies can operate their business processes and functions on SAP Solutions including planning, purchase, inventory, production, quality, sales and accounts. The solution also has including reports and relevant Fiori apps required by the consumer goods industry.

### How CPG-Quick Starter can help you ?

CPG-QuickStarter Package built on “Intelligent Business Suite with SAP S/4HANA Cloud, private edition as Digital Core”, designed to provide visibility across your end-to-end supply chain, reducing the cost of getting goods to consumers, and delivering unique SAP best practice content and prebuilt industry aligned processes right out of the box.



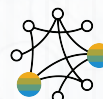
Pre-configured, Integrate Business operation which provides transparent and optimized business processes



Integrated analytics and reports should always keep informed on the health of CPG business and Better decisions can be made on the back of real-time data insight



Ensure the SUCCESSFUL SAP implementation with Pre-configured, automated, best-practice processes , and proven implementation methodology. Deep experience in the CPG industry.



Trends Industry 4.0 in Consumer product industry

# Solution Overview



## Finance, Accounting and Controlling

- General Ledger
- Accounts Receivable
- Accounts Payable
- Bank Accounting
- Asset Management
- Product Costing
- Profit Center & Cost Center Accounting

## Quality Management

- Incoming Quality
- Outgoing Quality
- Quality Inspection

## Sales and Distribution

- Inquiry / Quotation handling
- Order Costing, Credit Management
- FIFO / FMFO based dispatches
- Customer complaint and return order process
- Promotional schemes & Sample Sales
- Billing and Revenue Innovation

## Production Planning & Execution

- Make to Stock & Make to Order Production
- Rework and Scrap Processing
- Material Management Planning (MRP)
- Co-Products, By-Products, Recipe (BOM), Product Costing Scheduling
- Capacity Planning

## Supply Chain:

- Demand Management
- Response and Supply Planning
- Sales, Inventory and Operations Planning

## Material Management

- Master Data – Material ,vendor, BOM... etc.
- Item definition and classification by Categories.
- Cycle and physical counting procedures
- Batch and serial level Management
- Lot Management

## Key Benefit



Better planning and production process with readiness in delivery



Minimize manual processes, reduce costs for different processing methods



CPG Best Practice Adoption



Quicker go-live



Better decisions can be made on the back of realtime data insight



Get 360 degree view of your company with real time data

## Package Deployment Options

Actual license requirements will be determined during Discovery Sessions

Quickly adopt and start using **SAP S/4HANA** in as short as **12 weeks time.**

### Scope includes:

- Order-to-cash
- Production planning & execution
- Finance and controlling
- Procure-to-pay
- Material Management
- Quality Management



### RISE with SAP S/4HANA Cloud, private edition

S/W Subscription	Implementation
from USD 2,790.00 /FUE per Year*	from USD 210k One time*
<b>AMS</b>	
<ul style="list-style-type: none"> <li>• from USD 18K/per Year*</li> <li>• Relevant from 2<sup>nd</sup> year onwards</li> </ul>	S/W maintenance is included into S/W Subscription

- Hyperscaler / datacentre of choice
- System upgrades
- Post go-live support (9 months)
- Key-User & End-User training Technical

\* Microsoft Azure as default option

\* Min 40 FUE (Full Use Equivalent) on a 3 years subscription

### All components included in RISE with SAP offering

#### SAP Business Technology Platform Cloud Platform Enterprise Agreement Credits CPEA Credits

- For Private Cloud: min 4k annual credit value, max cap 16K, computed as 1% of annual net private cloud value



### On Premise

S/W Cost with 40 Users	Implementation
from USD 135K One Time* (includes First year MA)	from USD 210k One time*
<b>AMS</b>	
<ul style="list-style-type: none"> <li>• from USD 18K/per Year*</li> <li>• Relevant from 2<sup>nd</sup> year onwards</li> </ul>	License Annual Maintenance is 22% of License Price

- Post go-live support (9 months)
- Key-User & End-User training Technical

#### SAP Business Network Starter Pack\*

- Ariba Network includes 2,000 PO & invoices
- PO & Service Orders
- Order Confirmation
- Invoice
- Payment

\* It would delivered by SAP as a part of RISE with SAP



### Brewery Vertical

Brewery Vertical Add-on Implementation  
**Promotional Free Price\***

- Best Practice for Brewery industry
- Alcoholic and Non- Alcoholic Production Planning & Execution
- Recipe Management
- Inventory Quality Control
- Demand Management
- Resource Management
- CIP & Maintenance Process
- Brewery's Report of Operations



### Optional Advance Analytics

#### S/W Subscription

min. 25 users from USD 22k\*

\*Min 25 users on a 3 years subscription

#### Annual subscription + implementation +AMS cost

- Includes initial setup
- Three Analytics Cloud Dashboards for CXO
- Pre-delivered Finance model
- Initial intake and model setting
- Enablement training

## About SUNFIX Corporate

SUNFIX CONSULTING is, established in February 2012, providing local, regional, and global information and communications technology solutions across multiple industries. SUNFIX, a SAP Silver Partner represents SAP Products and Solution along with specialized Professional Services. We have well established PMO to execute, deliver and manage the Projects successfully endowed with our experienced, skilled functional and technical consultants team member.

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